



INVITES YOUR INTEREST IN THE POSITION OF **GENERAL MANAGER**

WHO WE ARE

Resource Management, Inc. (RMI) was founded in 1994 with the goal of having a positive impact on the planet and society each and every day it operated. Nearly thirty years later, RMI has not only realized its goal, but excelled in ways its founders never had imagined. Today, RMI’s organic recycling business is the industry leader in innovative practices because of its highly skilled and committed team.



A privately owned company in Holderness, New Hampshire, RMI has reached the next phase in its growth and success and seeks a seasoned and positive leader to further develop RMI’s opportunities and work through the challenges that all small businesses face. This leader will embody the entrepreneurial spirit on which the company was founded and is now embedded in its culture. While RMI is committed to benefitting society, it also has a competitive streak in wanting to continue to be the market leader.

Specifically, RMI specializes in developing and maintaining beneficial use programs for municipal and industrial clients throughout New England and Eastern New York. RMI has nearly three decades of service and experience working with municipal and industrial facilities to responsibly manage their organic by-products. RMI employs thirty people including agronomists, compliance specialists, field technicians, truck drivers, sales representatives, and project managers. RMI works with its clients to ensure the best possible operational configuration, and maintains the highest standards for customer service and regulatory compliance. By providing turnkey recycling services for more than forty generators, RMI recycles over 300,000 yards annually of residuals, including biosolids, hydrosolids, commercial-grade wood ash, food grade sludges, and short paper fiber.

RMI’s established residuals recycling programs include bulk land application in agribusiness, mine and gravel pit reclamation, landfill closures, composting, engineered topsoils and animal bedding. RMI maintains a full spectrum of outlets for residuals to ensure adequate and secure capacity for our customers.

RMI’S MISSION

“RMI is dedicated to providing high quality recycling services through innovative programs which benefit generators of organic residuals, end users, and the environment while maximizing RMI profitability.”

RMI CORE VALUES

- INTEGRITY
- HIGH STANDARDS
- WINNING
- PROVIDING SOLUTIONS
- EXPERTISE
- A GREAT PLACE TO WORK

Our business is built on relationships and those relationships are built on trust, honesty, and mutual respect. **Integrity** is at the core of everything we do. By empowering our team to have ownership in their roles, they are energized to both solve problems and succeed in **Providing Solutions** for our customers.

We respect our teammates and want them to thrive, have fun and feel appreciated. Our team is made up of motivated, thoughtful and dedicated people. Combining talented people with a supportive environment makes RMI **A Great Place to Work**.

OUR IDEAL CANDIDATE



RMI is seeking a General Manager for its growing organization. The General Manager will be responsible for helping lead RMI to the next stage of its development in creating value for its customers, having a positive impact on the planet, and growing and developing RMI's talented team members. Guided by the firm's managing partners, the General Manager will be responsible for all aspects of the organization including managing talent, financial performance, and daily operations.

The right candidate will have extensive business and financial management experience, and proven talent management experience to positively grow our team consistent with RMI's organizational culture and mission. Additionally, the candidate will have an entrepreneurial spirit, aspiring vision, and constantly look for new business opportunities, improve efficiencies of operations, and create greater value for customers. Proven business growth experience is required.

The right candidate will be an excellent communicator with high emotional intelligence that is quickly able to build trust and respect and is able to motivate teammates. She or he will be empathetic, organized, action oriented and a skilled facilitator in creating a collaborative decision-making environment that values the input of others to create effective outcomes. A strong sense of accountability for self and others is required, as is the need to empower others to act and make appropriate decisions. The right candidate will be focused and nimble in a fast-paced, ever evolving industry and organization.

Ultimately, the candidate will participate in every level of the organization and be excited to work with a small, but powerful team committed to making the world a better place and helping RMI's customers do the same.

ABOUT NEW HAMPSHIRE AND THE HOLDERNESS AREA

New Hampshire is a great place to live, work and play!

Our office located in Holderness is centrally located to some of the most sought-after destinations in New Hampshire. We are 25 minutes from Lake Winnepesaukee, 10 minutes from Squam and Newfound Lakes, and within an hour from several ski areas including Cannon, Loon, Waterville, Gunstock, and Ragged mountains.



Downtown Plymouth is about a 5 minute drive from the RMI office and is home to a handful of locally owned restaurants & delis, coffee shops and breweries! The K-12 school systems in the area are excellent, there are several prep schools nearby, and Plymouth State University is a wonderful community partner with lots of collaborative opportunities in cultural arts, student internships, and academic pursuits.

HOW TO APPLY

If you are interested in helping lead an organization that is innovative, values driven, and exists to have a positive impact on the environment, while doing so in one of the most beautiful places on Earth, then visit: www.rmirecycles.com to learn more about RMI.

Please submit letter of interest and resume to GMsearch@rmirecycles.com

Resumes shall be accepted through March 31, 2021

